" YOUR IDEAL BUSINESS SOLUTIONS PROVIDER "

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iLead Integrated Solutions

A Client Driven Company

iLead Integrated Solutions – A Client Driven Company

In iLead, our business is your success with your clients. Our goal is to provide complete Solutions, client implementation services, and professional business solutions consulting- to help you become a client-driven market leader.

Our solutions and services help you connect functions deep within your operations, through your supply chains to the final point of client impact. We help you align and optimize key business processes to deliver a responsive, differentiated, and superior client experience.

iLead Integrated Solutions company is registered in State of Kuwait and is conducting its business with MEA focus and global reach with its global partners.

Our Vision

To become a high ranking player in the region's Solution Development Industry and a prime choice for regional organizations in need for specialized solutions.

Why iLead ?

- Driven by innovation.
- Solutions verticalization that brings new experiences.
- High focus on client satisfaction.
- Continuous R&D.
- Dedicated team of technology professionals.

Our Values

The way we work every day, everywhere

iLead Values

- Client Focused

While crafting and implementing our business solutions, we never lose focus of the client main objectives and needs

- Innovation and Continuous Learning

Embracing innovative solutions for the enhancement of services and intellectual advancement within the profession.

- Open and Fast Communication.

In depth discussions of all project-related issues with the client guarantee that the project will meet specified requirements and estimated time frames. We understand the importance of communication and client support, and maintain a 24-hour feedback policy

- Pro- Active Client Care

If there is a problem, we try to detect it before it affects our clients. If there is an innovative solution, we propose it to our clients before their competition can forge ahead.

- Collaboration and Partnering

We believe in the value of collaborative work experience and therefore proactive in networking with peers and partners in solutions industry and business community.

Solutions Overview

Gain insight into your business relations

Solutions Overview

Today's global marketplace sets a demanding target of offering multi faceted, multi channeled solutions which are still capable of keeping customer information centralized and accessible to a multitude of corporate users and without sacrificing security.

iLead, a leading provider of a new breed of business solutions designed to maximize the productivity of Marketing, Sales and Customer, while maximizing the quality of service delivered through collaboration, knowledge management, self service, automated workflow management, documents, and efficient inventory control.

The flexibility of iLead provides companies the unique ability to start with a cost effective approach and deploy within days. Designed for quick implementation, and ease-of-use, iLead solutions can be deployed either as a SaaS (Software-as-a Service) offering, or on-premise business solution, allowing you to focus on corporate growth opportunities while fulfilling your customers and employees needs.

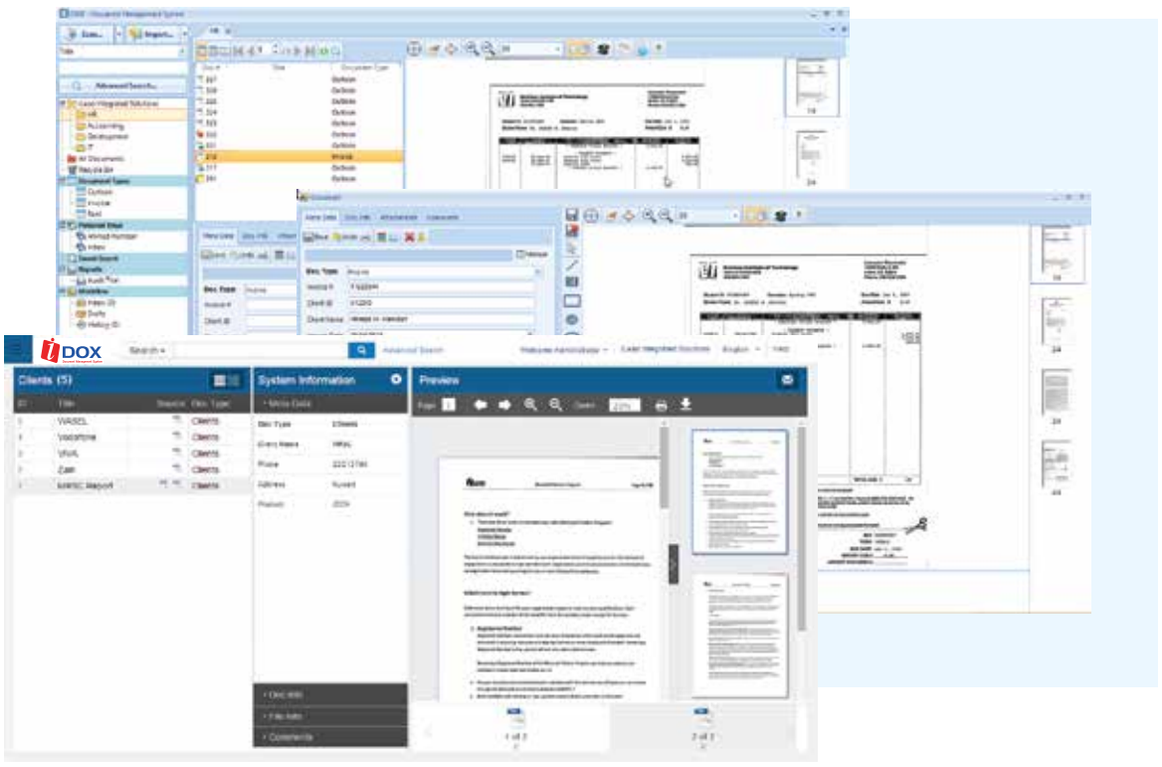
iDOX Enterprise

Go Paperless

Document Management System

iDOX Documents Management System is a comprehensive desktop and web based system built on microsoft .Net Technology. iDOX enables you to track, monitor and manage documents from anywhare and anytime. iDOX DMS streamlines and automates all your documents management process right from easy creation, storage, retrieval to tracking of changes and retirement.

iDOX DMS helps to automates Business processes that are not well documented and executed in an ad hoc manner. Organizations now can benefit from reduced operational costs and improved productivity by regularizing the exchange of critical business document between different inter and intra organizational elements.



Key Features:

- Multilingual GUI (English, Arabic, and more).
- Anytime, Anywhere, Accessibility.
- Handles Complete Document Lifecycle creation, storage, retrieval to retirement.
- E-mail interface for attaching documents and sharing.
- A user- friendly interface for assigning tasks & tracking their status.
- Document Confidentiality.
- Content - based search for documents.
- Notifications to the users for special events.
- Automatic Versioning and audit trails.
- Scan Facility for files & OCR.
- Folder Management.
- Repository Management.

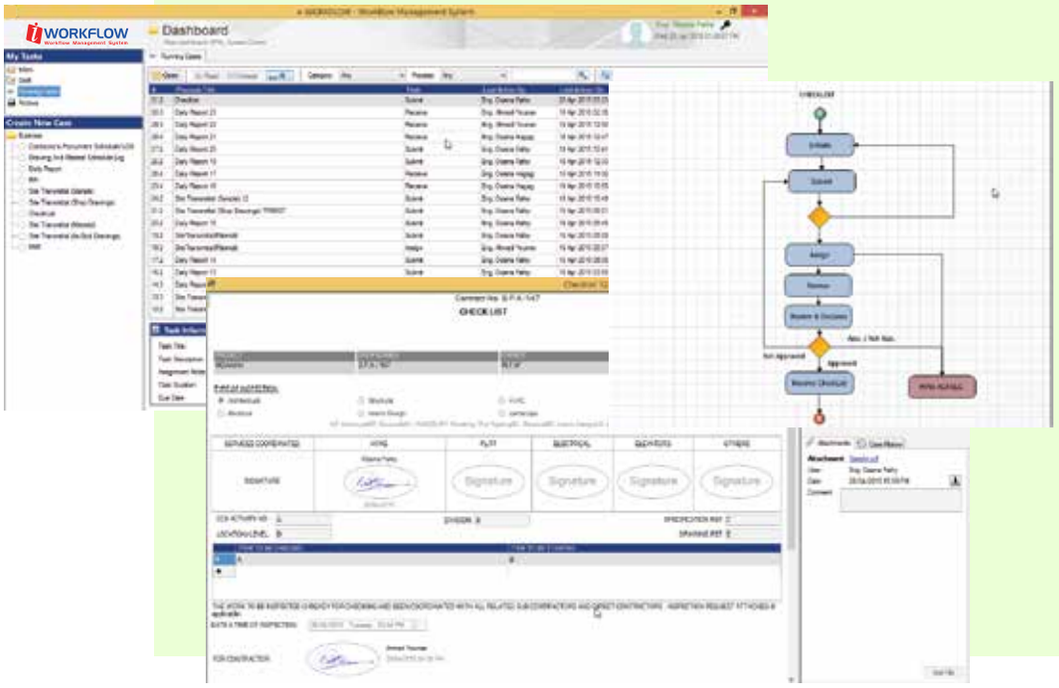
i-WORKFLOW

Save TIME .. Save MONEY .. Accelerate your business

Enterprise Workflow Solutions

i-workflow is an enterprise level business process management system. Organizations use workflows in their day-to-day activities to handle multiple processes. Everywhere a process needs to be followed and automated. This process is automated using workflows.

i-workflow is a business solution to create, manage and to monitor real-life business processes. It can be easily integrated with a myriad of other business solutions to build a highly valuable repository of corporate information assets, facilitate knowledge creation and improve business decision making.



Key Features:

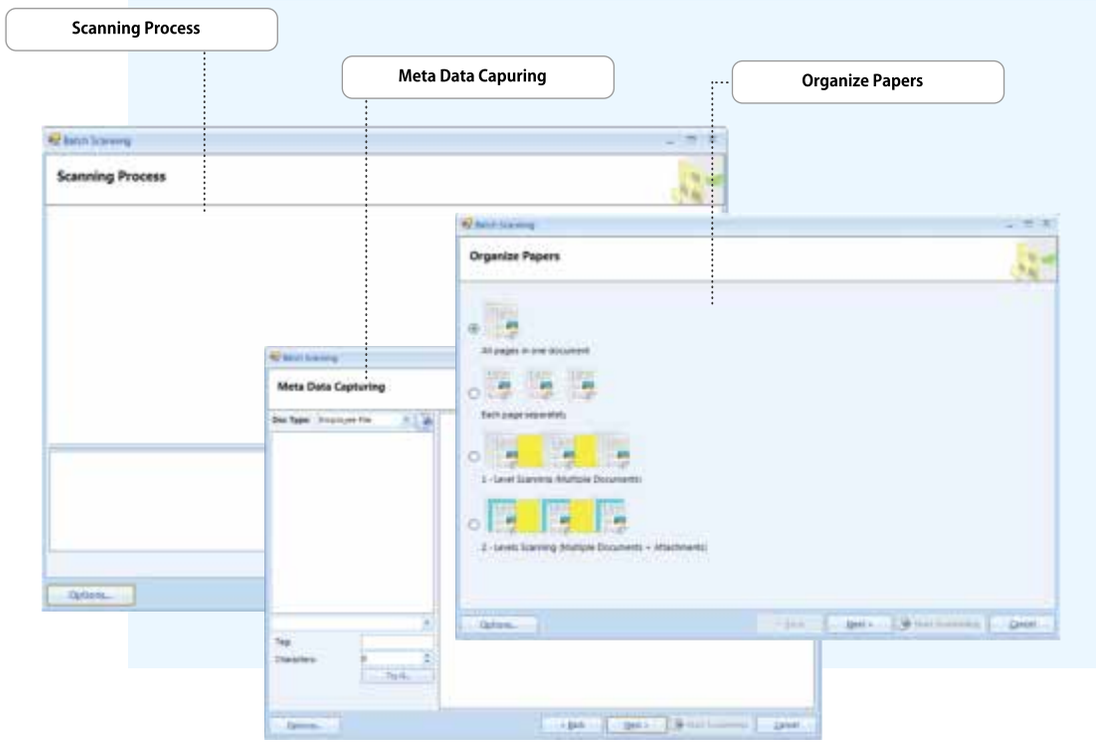
- Full Multilingual (English, Arabic & Many More).
- XML Based System Components.
- Graphically design, deploy, and manage business processes.
- Load balancing.
- Scripting capabilities.
- Active Directory Integration.
- Support of Digital Signature.
- Integration with Microsoft InfoPath Form Designer.

iCAP
Document Processing Solution

iCAPTURE
Document Capturing System

Every day you face the challenge of integrating faxes, e-mails, and paper-based documents into your business processes! iCapture automatically capture and interpret paper documents, scanned images, email, faxes using sophisticated document recognition software application.

iCapture uses the most advanced document and character recognition capabilities available to turn documents into machine-readable information. It captures the data stored in scanned images, faxes and interprets it using OCR, ICR, IDR, adaptive reading and other technologies. As a result, iCapture reduces manual keying and paper handling, accelerates business processing, improves data quality and saves money.



Key Features:

- Documents and forms are scanned, enhanced,recognized, indexed, and then released to any ECM repository.
- Capture documents that are attachments from faxes and e-mails.
- Unlimited capturing capacity.
- Distributed capturing, offline indexing, and background processing.
- Separate groups of documents.

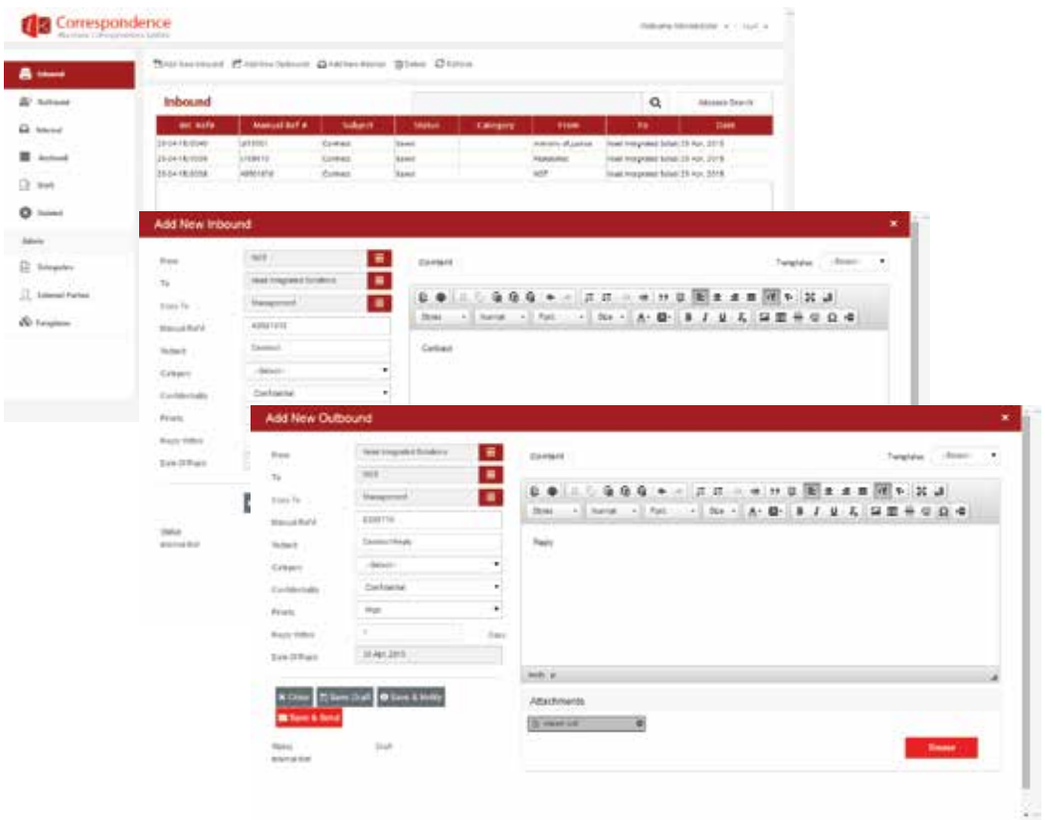
iCorrespondance

Streamlined Business Corresponding

Electronic Administrative Correspondence System

Multilingual, web based correspondence management system that automates and facilitates incoming and outgoing paperwork movement. It is a web based repository that stores paperwork data and attached scanned images and provides a flexible method of moving the papers among the organization's employees.

Paperwork movement do not have to adhere to a certain pre-defined path or rigid rules, this ad-hoc capability provides maximum flexibility in working environments.



Key Features:

- Full Multilingual (English & Arabic).
- XML based system components.
- Full web-based Solution.
- .Net Based Application.
- Graphically design, deploy, and manage business processes.
- Load balancing.
- Scripting capabilities.
- Active Directory integration.
- Support of Digital signature.

Matrixel ERP

Enterprise Resoursce Planning

MATRIXEL
ENTERPRISE RESOURCE PLANNING

Matrixel ERP, Reliability and accuracy at your fingertip. Take right business decision based on facts and overall business productivity. The key objective of Matrixel is to enable decision makers accessing their overall business operations. The uniqueness of Matrixel ERP is that integrates smoothly financial, planning with human resource and other Departments altogether in a harmony that benefits the overall performance of the business.

Matrixel ERP Consist of Following Modules:

Matrixel HRMS

- Human Resourse Management.
- Talent Management.
- Recruitment Management.
- Payroll Management Solution.

Matrixel CRM

- Sales Automation.
- Marketing Automation.
- Customer Care.
- Credit and Collection

Matrixel Finance & Accounting Management Solution.

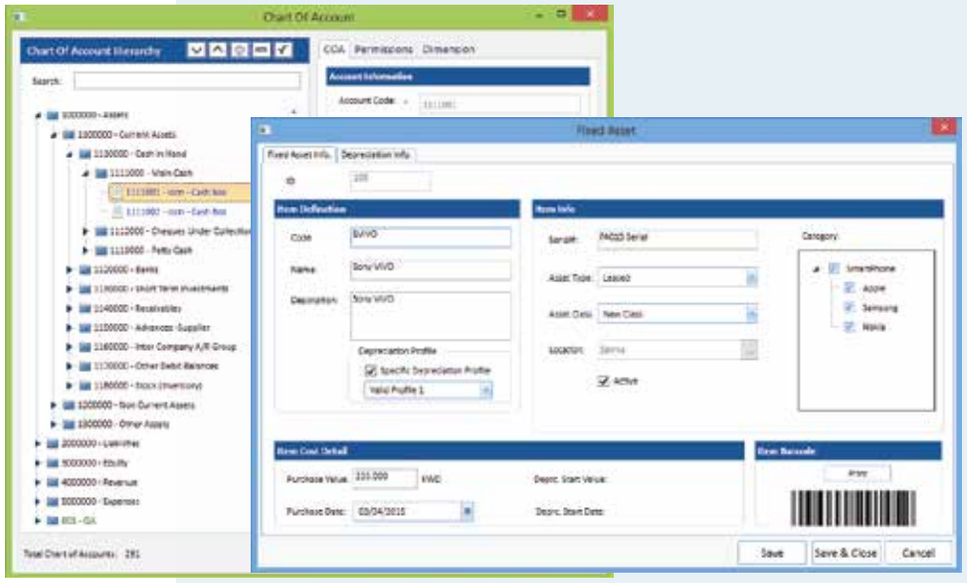
- GL
- Fixed Assets.
- Accounts Payable.
- Account Receivable.

Matrixel Supply Chain Management.

- Supplier Management.
- Product Management.
- Logistics Management.

Matrixel Inventory Management Solution.

- Product Management.
- Store Management.
- Point of Sale (POS)



Key Benefits :

- Gain a complete Picture of your workforce.
- Understand your entire people cost.
- Empower Business leaders through self-servicey.
- Take action at the point of decision.
- Easily configure for your specific business needs.

ACTIVA EXCHANGE
Timeshare Exchange Solution

ACTIVA EXCHANGE
Timeshare Exchange Solution

ACTIVA EXCHANGE, state-of-the-Art computer system that provides expertise to handle your time-share clients and their transaction processes efficiently and in coordination with ACTIVA System.

ACTIVA EXCHANGE, handles Accommodation, Gifting, Transfer, Renting and Exchange transactions of ACTIVA System, in a timely fashion and at a reasonable cost. Despite your size, every client is treated with professionalism as if they were our only client.

ACTIVA EXCHANGE Solution provides following functionalities and many more

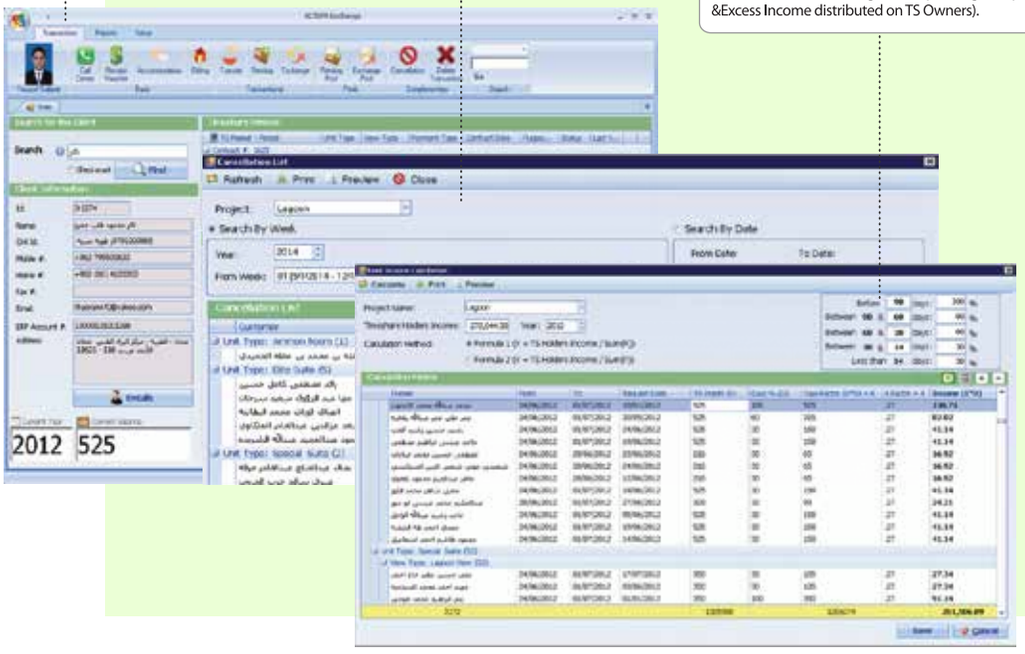
Functions of Activa Exchange.

- Capture and manage information of clients and their time-shares to main pool from iActiva.
- search and view clients profile and their time-share history.
- Interact with clients via Call centre .
- Improve flexibility and reliability of time-shares by using Renting pool and exchange pool.
- Time share Transactions (Accommodation, Gifting, Transfer, Renting and exchange) and cancellation can be performed on-demand.
- Receipt voucher can be generated for Maintenance fees, action or cancellation feel.
- Daily, weekly, annual reports.

Access Clients Profile search client by adding keyword. View profile, Call Center, Timeshare Transactions, Point-Matrix Timeshare, and Rent-Income Calculation. Search& Filter time share, select one or more time share.

Reports Arrivals List, Cancellations List, For certain Period, Timeshare Period, Date Range, By Transaction Source, All Transactions, Accommodation Only, Gifting Only &Exchange Only.

Rent Income Calculation Calculate Timeshare Period's Owners rent income, different Calculation Methods (Excess Income goes to Operating Company &Excess Income distributed on TS Owners).



Key Features:

- customizable reports
- Multi currency support
- User defined time-share periods and their weekdays & weekends.
- User defined point matrix are used for transactions.
- Interact with clients via Activa Exchange Call center.
- Create invoices and collect payment, to avoid any paper work
- Dynamic reports on different performances.

ACTIVA Enterprise

Create Customers for life

ACTIVA Enterprise
Customer Relationship Management solution

ACTIVA Enterprise is a customer relationship management solution that provides the capabilities needed to connect marketing, sales, finance and customer support teams to better sales opportunities, customer service and, ultimately, better market view.

ACTIVA Enterprise Solution built based on a variety of business practices over the following modules:

ACTIVA Enterprise

Sales And Marketing	Credit and Collections	Customer Care

ACTIVA Enterprise functionalities cover:

Marketing Automation

- Develop, target and implement campaigns and analyze results
- Manage and analyze promotions and budgets.
- Analyze lack of Interest factors.
- Define and address prospects future interests.
- Monitor inventory movement.
- Competitors analysis.

Sales Automation

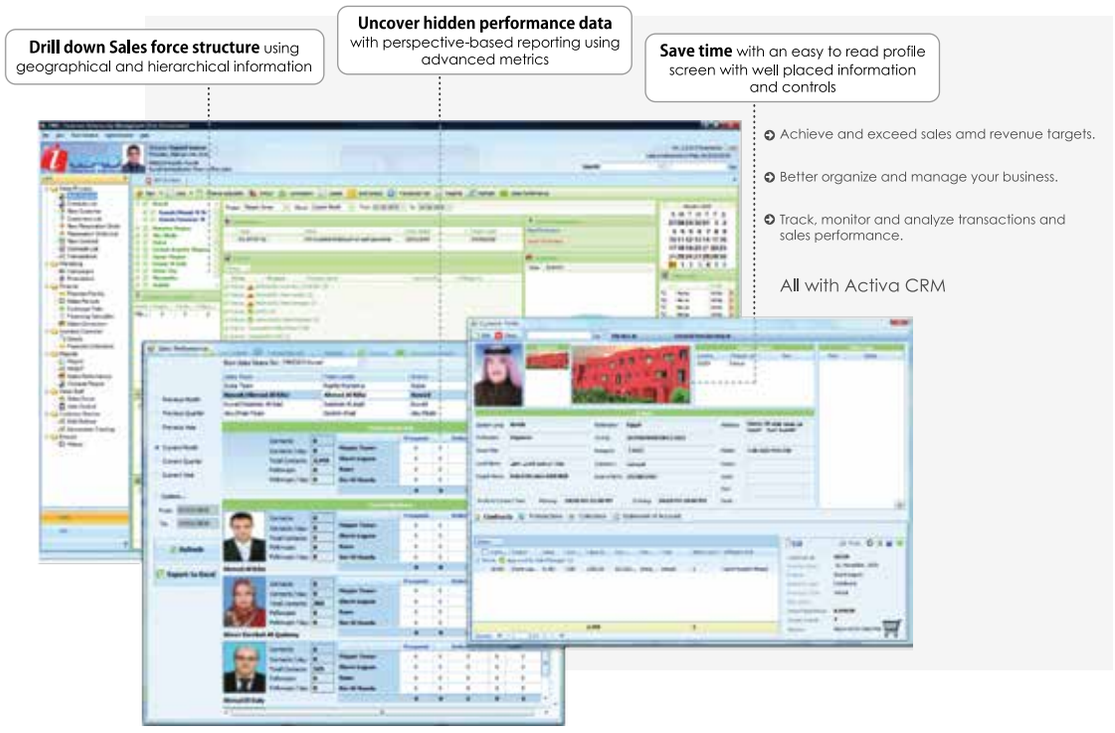
- Effectively process reservation orders and contracts.
- Advanced management of contacts, prospects and customers with their interests and opportunities.
- Avoid conflict of interest scenarios with advanced contacts affiliation management
- Sales force management with visibility on their daily activities.
- Manage commissions and incentives.

Customer Care

- Real time transactions (cancellations, upgrade, ownership transfers and reselling).
- Capture and track every interaction with every customer.
- Streamline business service processes.
- Contact center integration.

Credit and Collection

- Design payment schedules and link them to promotions for direct sales and brokers.
- Customize fayment schedules in real time.- streamline business service processes.
- Register collections and refunds in multi-currencies.
- Exchange rates control.



Key Features:

- 360-degree client view.
- Ability to design and implement business processes for direct sales and brokers independently.
- Multi Project, country, currency, and agency.
- Familiar and easy to use Interface and navigation options.
- Scalable solutions can be implemented for SMB and Large Enterprises.
- Microsoft Office support (Word, Excel and Outlook).
- Advanced KPI's and RPI's.
- Personalization.
- Drag and drop options.
- Customizable dashboard and analytical reporting
- Ready to integrate with ERP, EDMS, and contact center platforms.

iACTIVA

An easy web experience

iACTIVA Real Estate Solutions

iACTIVA completes a full circle by allowing your customers to access an easy to reach web portal in order to communicate with your process their transactions online in ease and safety.

iACTIVA reduces load on front desks and contact centers and creates a collaboration community for your customers.

iACTIVA functionalities cover:

Customer Account Management

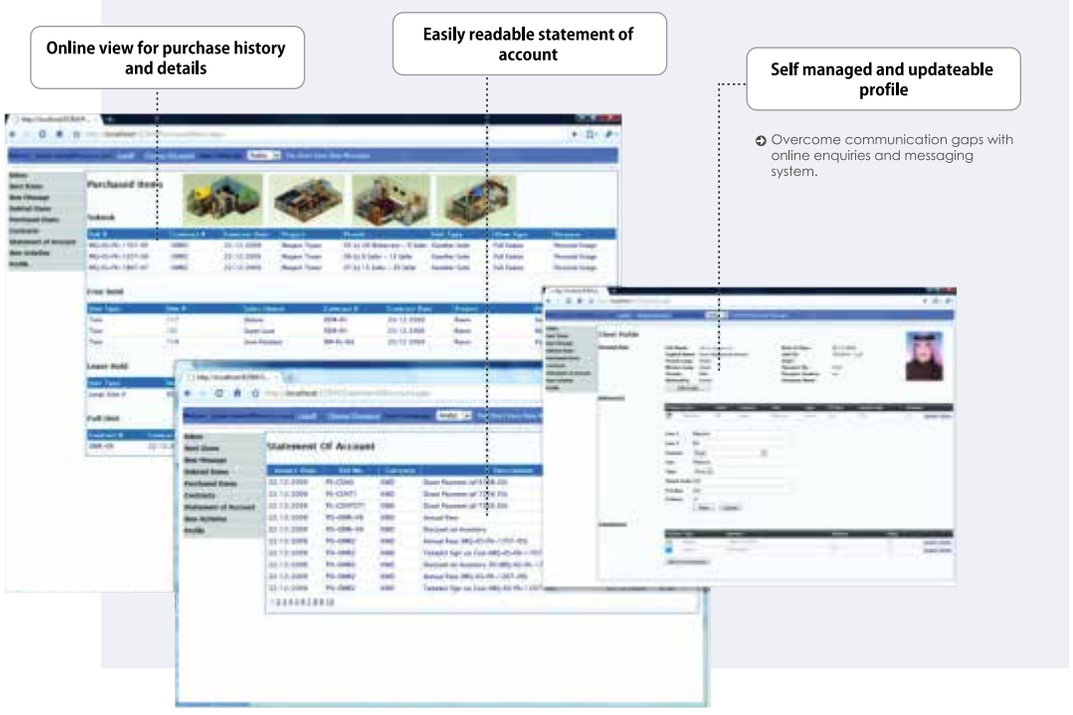
- Self management of customer profile by customers.
- Viewing of summarized financial statements.
- Viewing of due payments and service fees.

Online e -Transactions

- Process transactions online avoiding any paper work.
- Follow-up the flow of the Transactions and get notification of completion.
- Visibility on transactions processed off-line.
- Online payments.

Local Messaging System

- Send and receive messages and notifications.
- Enquiries to Customer Service.



Key Features:

- Simple user friendly web Interface.
- Community based solution.
- High level of security and data safety.
- Distinction of updates performed in iActiva and Activa.
- Messages, notifications and reminders.
- Online financial statements.
- Online payment ready.

FORESITE

Get into your building before building it

FORESITE LEGACY

FORESITE is an innovative graphically rich aid to the sales people to present and show the attractively of your projects or products. It adds value by offering an all-in-one package capable of attractive demonstration and reservation at the same time.

FORESITE overcomes customers' uncertainty and boosts sales staff confidence by providing rich interactive representations of projects' 3D layouts, land plots, and interior views.

FORESITE functionalities cover:

Multi Project Support

- Project specific virtual 3D maps, land plots, and interior views.
- Unit specific photographs.

Rich Graphical Interface

- Interactive virtual maps
- 3D animations.
- Real life pictures.
- Plots.

Streamlined with ACTIVA Enterprise

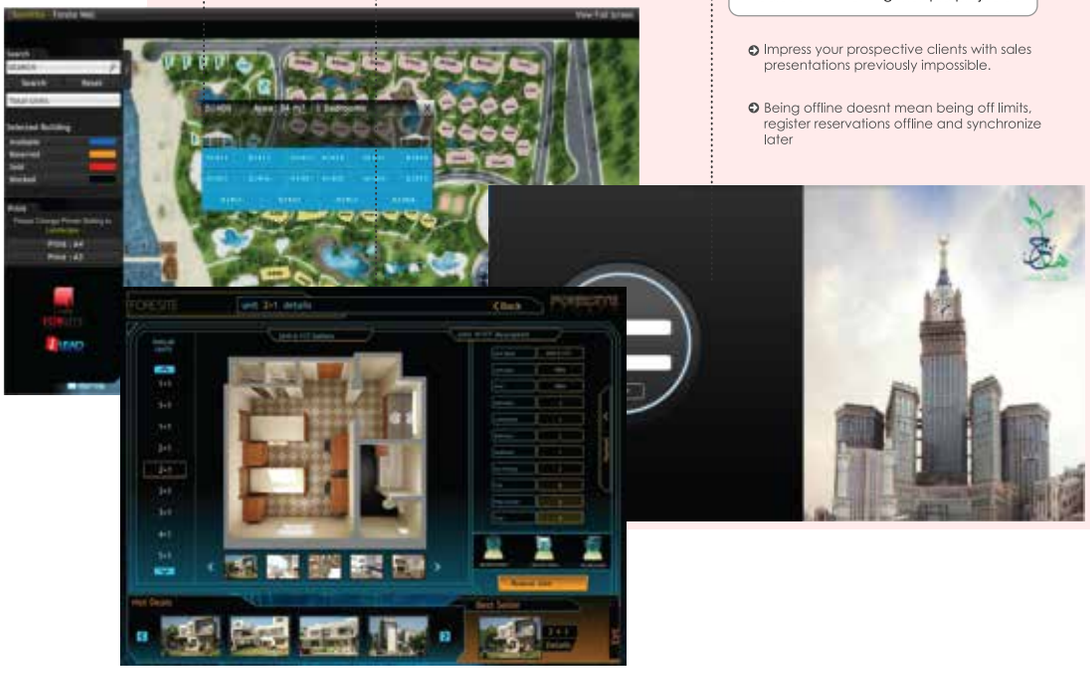
- Updated inventory pricing and availability information.
- Ability to place reservations off-line.

Stop shuffling through price sheets
and polt plans and enjoy a truly comprehensive 3D view augmented with pricing and availability information

Leave floor plans and mockups behind
and enjoy a3D tour of each unit from the exterior to the interior

Highly compact and interactive
Solution for viewing multiple projects

- Impress your prospective clients with sales presentations previously impossible.
- Being offline doesnt mean being off limits, register reservations offline and synchronize later



Key Features:

- Highly interactive sales support tool for real estate projects
- Balance of form and function.
- Standardized framework, with flexibility in different projects adaptation.
- Rich, attractive graphical interface
- XML based solutions.
- Intelligent visibility of Inventory status update.
- Streamlined with ACTIVA Enterprise Solution.

RELIANCE

The smart way of Inventory Control

RELIANCE
Inventory Management Solution

RELIANCE is a Real Estate Inventory Management solution that provides facilities needed to manage conventional Real Estate and time share inventory.

RELIANCE allows you to manage your complete inventory hierarchy including projects, buildings, floors and units and conveniently allocate defined portions of your inventory to different agencies/brokers. Managing suppliers with pools of items according to sales channel, geographically or according to Inventory specifications.

RELIANCE is rich of functionalities such as:

Real Estate Projects Configuration

- Manage the relations between projects, suppliers and inventory pools and dynamic price lists.
- Streamline project's inventory and pricing with ACTIVA Enterprise.

Inventory Control Automation

- Tool assisted creation of real estate inventory in bulk.
- Inventory Reservations, Order placement, processing, and as signment locally or in integration with ACTIVA Enterprise
- Decision-support logic for inventory picking based on reservation requirements.
- Safety thresholds for low inventory availability to ensure safe and guaranteed inventory reservations.

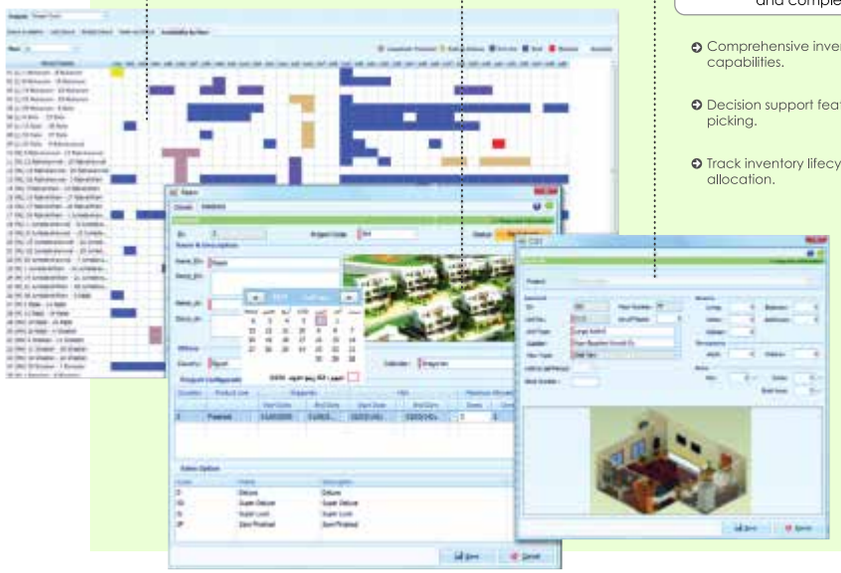
Inventory Reporting

- Graphical and tabulated reports to identify inventory status.
- Easy Identification of spatial and chronological inventory availability gaps.
- Track history of inventory reservations and allocations.

Avoid tedious and costly inventory Fragmentation with the help of an advanced inventory allocation viewerthat highlights physical and chronological gaps in allocation

Highly flexible real estate project setup for towers, compouns, and resorts with individualized and configurable master settings

Advanced and accelerated unit-by-unit setup with full physical specifications, floor plans, and complementary images



- Comprehensive inventory pricing capabilities.
- Decision support features for inventory picking.
- Track inventory lifecycle and historical allocation.

Key Features:

- Multi project, supplier, currency, and pricing.
- Support for Hijri calendar.
- Support for innovative and Time Share inventory concepts
- Comprehensive inventory pricing features
- Familiar and easy to use interface and navigation options.
- Extensive Microsoft Excel support
- Drag and drop options.
- Customizable dashboard and analytical reporting

Services

Assuring best returns to our customer

Technology Services

iLead delivers on the promise of easy integration and implementation. Our top priority is to enable our clients to quickly implement and rapidly realize ROI our services include program management, technology consulting, solution architecture and management, implementation and training support, service level management, hosting and managed services.
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Data Migration Services

Preserve the value, integrity, and urgency of your organization's legacy data with iLead's data migration services. iLead offers a full range of data migration solutions ranging from archiving solution to legacy data adaptations to new solutions.

Business Analysis and Consultation Services

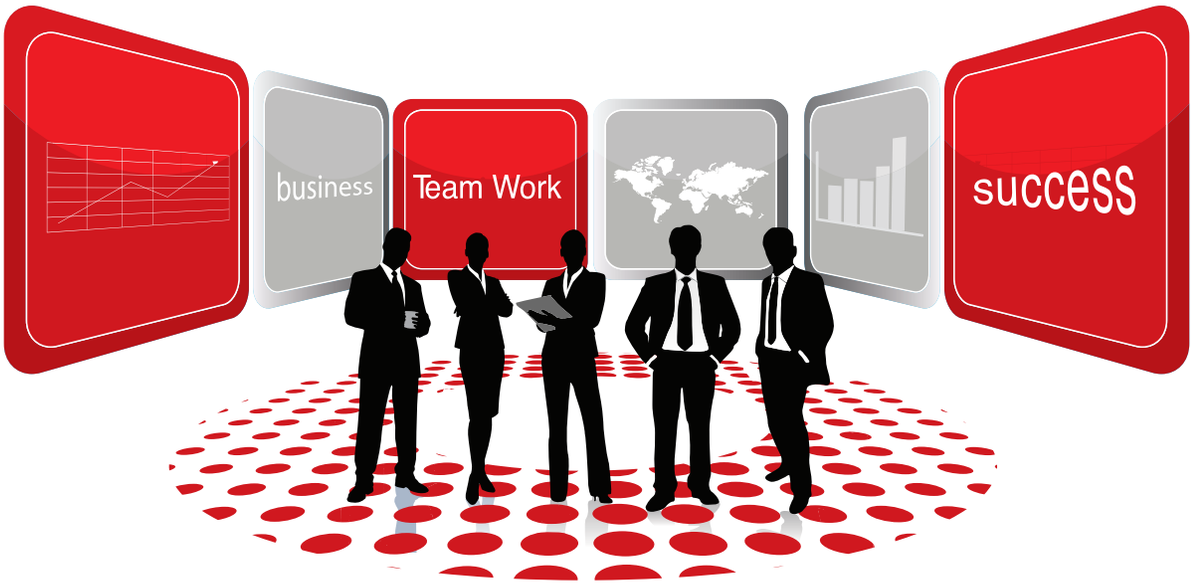
With iLead, your organization can benefit from in-depth business analysis and consultation services that surpass software restraints and focus on the organization's structure and operations in order to identify areas of improvement and alleviate procedural bottlenecks.

Documents Archiving Services

iLead is highly experienced in the area of providing document scanning, indexing and conversion services for backlog (past) documents. We provide the required resources such as manpower to perform scanning and indexing or other resources such as scanners, stations, software and even servers.

Our Team

Talented people only



Our Team

At iLead, diversity is our strength.

iLead understands the importance of working as a team. Our family of professionals hails from different countries and culture. From senior management, to support and customer service, every iLead employee look to their years of experience, academic backgrouds and qualifications to provide our clients with world class business solutions, day in and day out.

Our objective? To deliver client satisfaction while simultaneously maintaining satisfying career path to our personnel.

Partners

Sharing success with the best partners

Partners

iLead recognizes the vital role our partners provide, not only in our customers' success, but in our success as well.

We strive to build a comprehensive partner network to address a wide range of customer-centric business processes, and technology matters to deliver world-class business solutions and strategies.

Commitment

iLead partnerships are about synergies, education, action and Co-Marketing opportunities.

Our Branches

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THE MOMENTUM GOES ON...